

Every Move Must Have a Purpose: Strategies From Chess For Business and Life

By Bruce Pandolfini

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From the world-renowned chess teacher, a guide to applying the principles of the game to beating the competition in any endeavor

Fluid and elegant, yet rigorous and rule-bound, chess is a game that seduces, confounds, and hooks. Now, world-renowned chess master and Fortune 500 business consultant Bruce Pandolfini shows readers how chess principles can be simply and logically applied to any business or life situation. No specific chess knowledge is needed, but after reading *Every Move Must Have a Purpose*, you will share with the most astute chess players the secret to thinking on your feet.

From the celebrated 'chairman of the board' comes the secrets of strategy that everyone will find useful, including:

- Be aggressive, but don't take unnecessary chances
- Answer all threats with a counterthreat
- When exchanging, always get at least as much as you give up

Crisply and engagingly written, with entertaining examples and chess anecdotes, *Every Move Must Have a Purpose* will improve your strategic thinking so you'll never again debate your next move.

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Review

"Pandolfini has taken two seemingly unrelated disciplines and drawn strong connections that can be informative and useful to both . . ." -- *Stanley F. Druckenmiller, Chairman and Chief Executive Officer, Duquesne Capital Management LLC*

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About the Author

Bruce Pandolfini is one of the world's most sought-after chess teachers and one of the most widely read chess writers working today. His role as analyst for PBS's coverage of the 1972 match between chess superstars Bobby Fischer and Boris Spassky first launched him into the public eye. His coaching of chess prodigy Josh Waitzkin was portrayed in the book and film *Searching for Bobby Fischer*. He is a regular columnist for *Chess Life*, the bible of the chess world, and continues to coach young players professionally and to consult with CEOs from numerous Fortune 500 companies. He lives in New York City.

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Renowned chess teacher and Fortune 500 business consultant Pandolfini delves into the relation between chess and business at great length. Businesspeople love to checkmate the competition and delight in the day-to-day chess-like analysis and warfare that business demands. The author generously doles out chess anecdotes, albeit fascinating ones, yet shortchanges the listener a bit when it comes to actual business instruction; the stories are interesting, but we come away from his New Jersey-inflected lecture with more chess lore and less usable business advice than we would expect. Chess hounds will trade a queen or play at a handicap to gather the "lore of the board" contained herein, but businesspeople may want to play a few rounds before listening. D.J.B. © AudioFile 2004, Portland, Maine-- *Copyright © AudioFile, Portland, Maine*

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